



## Kenneth Wambold

*Managing Director  
National Accounts  
Mergers and Acquisitions*

Ken has been involved with the automotive industry since 1975. He started his career at the largest Buick-GMC dealer in Ohio market. He quickly moved through the ranks, and soon afterwards helped build one of the largest dealer affiliated leasing company in the U.S.

Over the next several years, Ken held the position of Sales manager, and GM at the Toyota and Buick dealerships. Later on, Ken teamed up with JM Family to form a very successful commercial fleet leasing company. Ken was a part of the original Team at the startup of Autonation USA in 1995. His initial groundwork helped AN become the largest automotive retailer in the U.S. and the best practices implemented in their network.

Ken also helped in the marketing and sales of Wheego electric cars to U.S. Canada, and the Carribean with establishing their dealer network, all throughout North America. In 2003, Ken founded his own diversified automotive consulting company, which specialized in improving dealership profitability, and M&A. Due to his extensive experience he is well known in the industry as an excellent Coach, Trainer and a motivator.